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FOR IMMEDIATE RELEASE
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SPC offers educational training course in real estate

LUBBOCK – South Plains College Byron Martin Advanced Technology Center is home to preparing professionals for a career in real estate. In fall 2009, SPC Byron Martin will offer seven classes required for licensure.

SPC Byron Martin is located at 3201 Ave. Q.

“Although the real estate industry is hurting, our Texas market is still good,” said Al Sechrist, professor of Real Estate. “This is an excellent time to obtain licensed broker because the market will be back strong again.”

The two-year program in real estate is designed to provide students with a broad base of educational and practical experience which will enable them to function effectively and efficiently in the real estate industry. Students who satisfactorily complete the curriculum will receive an Associate of Applied Science degree. All courses have been approved by the Texas Real Estate Commission.

Upon completion of the courses, candidates are eligible to take the state licensing examination to earn a Texas Real Estate Broker’s license.

Financial assistance is available for qualified applicants.

Real Estate courses for fall 2009

Real Estate Marketing – the course meets on Thursdays from 6-9:45 p.m. The class begins Aug. 31, and runs through Oct. 23.

Real Estate Mathematics – the course meets on Tuesdays from 6-9:45 p.m. The class begins Aug. 31, and runs through Oct. 23.

Real Estate Principles – the course meets on Mondays from 6-9:45 p.m. The class begins Aug. 31, and runs through Dec. 17.

Real Estate Law of Agency – the course meets on Wednesdays from 6-9:45 p.m. The class begins Aug. 31, and runs through Oct. 23.

Real Estate Investments – the course meets on Tuesdays from 6-9:45 p.m. The class begins Oct. 26, and runs through Dec. 17.

Real Estate Law of Contracts – the course meets on Wednesdays from 6-9:45 p.m. The class begins Oct. 26, and runs through Dec. 17.

Property Management – the course meets on Thursdays from 6-9:45 p.m. The class begins Oct. 26, and runs through Dec. 17.

Additionally, SPC Byron Martin also offers a one-year certificate of proficiency in Real Estate Salesmanship Certificate. Students must successfully complete educational requirements of the Texas Real Estate Commission for a Texas Real Estate Salesperson License. Salesman must be sponsored to conduct business by a licensed broker.

For more information, contact Sechrist at (806) 716-4653.

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